

2f petrolsoft "

S1 190 PETROLSOFT

?rd

>>>Duplicate detection is not supported for File 481.

>>>Records from unsupported files will be retained in the RD set.

...examined 50 records (50)

...examined 50 records (100)

...examined 50 records (150)

...completed examining records

S2 82 RD (unique items)

?t s2/medium,k/all

>>>KWIC option is not available in file(s): 241

>>>"MEDIUM" is not a valid format name in file(s): 36

2/K/1 (Item 1 from file: 99)

DIALOG(R)File 99:Wilson Appl. Sci & Tech Abs

(c) 2004 The HW Wilson Co. All rts. reserv.

1882879 H.W. WILSON RECORD NUMBER: BAST99044429

Petrolsoft Supply helps manage bulk petroleum distribution

Oil & Gas Journal v. 97 no27 (July 5 1999 supp Windows in energy) p. 26

DOCUMENT TYPE: Feature Article ISSN: 0030-1388

Petrolsoft Supply helps manage bulk petroleum distribution

...ABSTRACT: of a special supplement that discusses the use of information systems by the petroleum industry. Petrolsoft Corp., the leading provider of integrated supply-chain management systems for the retail petroleum industry...

...produced an integrated, Microsoft Windows-based client-server software system for bulk petroleum distribution called Petrolsoft Supply. This "retail" Supply suite automates petroleum companies' existing ordering and delivery systems, resulting in...

DESCRIPTORS: Petrolsoft Corporation;

2/K/2 (Item 1 from file: 647)

DIALOG(R)File 647:CMP Computer Fulltext

(c) 2004 CMP Media, LLC. All rts. reserv.

01237983 CMP ACCESSION NUMBER: CRN20010611S0032

i2 TECHNOLOGIES - i2 BELIEVES TIME IS ON ITS SIDE AS IT CONTINUES TO ASSEMBLE A COMPREHENSIVE SOFTWARE PORTFOLIO

Jeff O'Heir

CRN, 2001, n 949, PG64

PUBLICATION DATE: 010611

JOURNAL CODE: CRN LANGUAGE: English

RECORD TYPE: Fulltext

SECTION HEADING: E-Star Awards: Category - Supply Chain Management Software

WORD COUNT: 1285

... Among its acquisitions were eChemicals, an early dot-com specializing in online chemical sales, and Petrolsoft, which makes software for the petroleum products business. It also expanded its alliance with IBM...

...COMPANY NAMES (DIALOG GENERATED): E Star ; Deloitte Consulting ; Fleetwood Enterprises ; Honeywell ; IBM ; Johnson & Johnson Services ; Microsoft ; Nike ; Oracle ; Panasonic ; Petrolsoft ; ROI ; SunBeam ; SAP ; Technology Solutions ; Toyota ; United Technologies ; 2 Alliance Program ; 2 Technologies

2/K/3 (Item 1 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2004 The Gale Group. All rts. reserv.

3156142 Supplier Number: 03156142 (USE FORMAT 7 OR 9 FOR FULLTEXT)
i2 TECHNOLOGIES -- i2 BELIEVES TIME IS ON ITS SIDE AS IT CONTINUES TO
ASSEMBLE A COMPREHENSIVE SOFTWARE PORTFOLIO
(i2 Technologies delivered \$16 billion in savings and increased business
for the nearly 1,000 companies using its software)
Computer Reseller News, p 64
June 11, 2001
DOCUMENT TYPE: Journal ISSN: 0893-8377 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 1227

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...Among its acquisitions were eChemicals, an early dot-com specializing in
online chemical sales, and **Petrolsoft**, which makes software for the
petroleum products business. It also expanded its alliance with IBM...

2/K/4 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2919547 Supplier Number: 02919547 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Aspen Bolsters Supply Chain by Buying Petrolsoft
(**Petrolsoft**, supplier of supply-chain software for refined product
distribution and sales, is acquired by Aspen Technology, a process
control and enterprise optimization software firm)
Today's Refinery, v 15, n 7, p 4
July 2000
DOCUMENT TYPE: Journal ISSN: 0009-272X (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 227

(USE FORMAT 7 OR 9 FOR FULLTEXT)

Aspen Bolsters Supply Chain by Buying Petrolsoft
(**Petrolsoft**, supplier of supply-chain software for refined product
distribution and sales, is acquired by Aspen...
)

TEXT:

...MA), a major supplier of process-control and enterprise optimization
software has acquired privately held **Petrolsoft** (San Diego), which
specializes in supply-chain software, for refined-product distribution and
sales. With...

...offers a complete, integrated package from crude selection to refining
to distribution.

Aspen will combine **Petrolsoft**'s supply-chain software with Aspen's
Enterprise Optimization suite for refining, including the widely...

...for planning and scheduling. The company claims more than 80% of US
refineries use PIMS. **Petrolsoft** has established a broad customer base
that includes BPAmoco (London) and its newly acquired subsidiary...
...longing to know what their goodies are worth," says David Gamboa, who
was CEO of **Petrolsoft** and who will be staying on with Aspen. "Refiners
now know what their costs of...

...COMPANY NAMES: **PETROLSOFT** CORP

2/K/5 (Item 3 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2919041 Supplier Number: 02919041
Aspen bolsters supply chain with Petrolsoft acquisition

(Petrolsoft , specialist in supply-chain software for refined-product distribution and sales, is acquired by Aspen Technology, a supplier of process-control and enterprise optimization software)

Lubricants World, v 10, n 8, p 6

August 2000

DOCUMENT TYPE: Journal ISSN: 1066-3022 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 114

Aspen bolsters supply chain with Petrolsoft acquisition

(Petrolsoft , specialist in supply-chain software for refined-product distribution and sales, is acquired by Aspen...

)

TEXT:

...Cambridge, MA), a major supplier of processcontrol and enterprise optimization software, has acquired privately held **Petrolsoft** (San Diego), which specializes in supplychain software for refined-product distribution and sales. With this...

...offers a complete, integrated package, from crude selection to refining and distribution.

Aspen will combine **Petrolsoft** 's supply-chain software with Aspen's Enterprise Optimization suite for refining, including the widely...

...planning and scheduling. The company claims more than 80% of U.S. refineries use PINS. **Petrolsoft** has established a broad customer base that includes BP Amoco (London) and its newly acquired...

...COMPANY NAMES: **PETROLSOFT** CORP

2/K/6 (Item 4 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2004 The Gale Group. All rts. reserv.

2883467 Supplier Number: 02883467 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Focus Report: Information Technology 2000: The Time Has Come: ERP Vendors Strive for Profits: Part 3 of 3

(The EDM/PDM market for software developer and maintenance/service revenues was worth \$864 mil in 1999 and is expected to rise 52% to \$1.3 bil in 2000)

Chemical Market Reporter, p FR3+

July 31, 2000

DOCUMENT TYPE: Journal ISSN: 1092-0110 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 4442

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...process industries, which includes chemicals, petrochemicals, refining, polymers and life science.

Last month Aspen acquired **Petrolsoft** Corporation, a supplier of Web-enabled supply chain software for the downstream petroleum industry. The acquisition combines **Petrolsoft** 's supply chain software with AspenTech's Enterprise Optimization solution for refining, including the Aspen...

2/K/7 (Item 5 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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2827138 Supplier Number: 02827138 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Cambridge, Mass.-Based Software Supplier to Buy San Diego-Based Company

(Aspen Technology is acquiring **Petrolsoft** Corp in deal valued at around

. \$59.6 mil)
Boston Globe , p N/A
June 02, 2000
DOCUMENT TYPE: Regional Newspaper ISSN: 0743-1791 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 354

(USE FORMAT 7 OR 9 FOR FULLTEXT)

(Aspen Technology is acquiring Petrolsoft Corp in deal valued at around \$59.6 mil)

TEXT:

...has developed Internet-based software that measures gasoline station sales.

The all-stock acquisition of **Petrolsoft Corp.** was valued at about \$59.6 million, based on Aspen's closing share price yesterday. Aspen said **Petrolsoft** 's software lets oil companies get immediate and accurate data about consumer demand for gasoline, heating oil, and jet fuel, to fine-tune refinery output.

Petrolsoft 's software design may also have applications in chemical, pharmaceutical, pulp and paper, and metals...

...rose \$2.3125 yesterday in Nasdaq trading, closing at \$22.9375, an 11 percent gain.

Petrolsoft was founded in 1989 by three Stanford University undergraduates. The three, David Gamboa, William Miller, and Gordon Hartogensis, all 31, remain **Petrolsoft** 's sole owners, Young said. All will join Aspen, with Gamboa chief executive, becoming general...

...fiscal year Aspen reported earnings of \$1.8 million on revenues of \$182.5 million.

Petrolsoft had 1999 sales of \$4 million. Earnings were not disclosed. Young said **Petrolsoft** 's 50 employees will remain in San Diego but the unit later may be integrated...

...companies as customers, has adapted much of its software for the Internet, Young said. But **Petrolsoft** 's software will extend this online capability to transmit data about petroleum product sales to...

...COMPANY NAMES: **PETROLSOFT CORP**

2/K/8 (Item 6 from file: 9)
DIALOG(R) File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2815441 Supplier Number: 02815441

Aspen Acquires another Petroleum Software Company

(**Petrolsoft Corp**, which produces distribution for the petroleum sector, is being acquired by **Aspen Technology Inc** in a some \$59.6 mil stock deal)

New York Times , v cxlix, n 51407, p c4
June 02, 2000

DOCUMENT TYPE: National Newspaper ISSN: 0362-4331 (United States)
LANGUAGE: English RECORD TYPE: Abstract

(**Petrolsoft Corp**, which produces distribution for the petroleum sector, is being acquired by **Aspen Technology Inc**...
)

ABSTRACT:

Petrolsoft Corp (San Diego, CA), which produces distribution software for the petroleum sector, is being acquired...

...and oil refinery companies, issued some 2.6 mil shrs for the deal. In 1999, **Petrolsoft** 's sales were some \$4 mil. ...

...COMPANY NAMES: PETROLSOFT CORP

9

2/K/9 (Item 7 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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2784794 Supplier Number: 02784794
Petrolsoft Introduces FuelTrader.com
(Petrolsoft 's new Internet portal, FuelTrader.com, targets
business-to-business and consumer online buying, selling, and trading of
petroleum products)
Convenience Store News, v 36, n 5, p 16
April 17, 2000
DOCUMENT TYPE: Journal ISSN: 0194-8733 (United States)
LANGUAGE: English RECORD TYPE: Abstract

Petrolsoft Introduces FuelTrader.com
(Petrolsoft 's new Internet portal, FuelTrader.com, targets
business-to-business and consumer online buying, selling...
)

ABSTRACT:

Petrolsoft Corp has launched an Internet portal, dubbed FuelTrader.com,
that provides a digital marketplace for...

...business and consumer online buying, selling and trading of petroleum
products. To offer the service, Petrolsoft has joined up with Digital
Island, an e-business delivery network.
...

...COMPANY NAMES: PETROLSOFT CORP

2/K/10 (Item 8 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
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2432282 Supplier Number: 02432282
Exxon Selects Petrolsoft
(Exxon USA selected Petrolsoft to oversee its domestic supply of retail
motor fuel)
Convenience Store News, v 35, n 5, p 12
April 12, 1999
DOCUMENT TYPE: Journal ISSN: 0194-8733 (United States)
LANGUAGE: English RECORD TYPE: Abstract

Exxon Selects Petrolsoft
(Exxon USA selected Petrolsoft to oversee its domestic supply of retail
motor fuel)

ABSTRACT:

Petrolsoft Corp (San Diego, CA) has been chosen by Exxon USA (Houston,
TX) to oversee its...

...fuel. Exxon USA sells its branded motor fuel across the country at 8,500
sites. Petrolsoft provides the retail petroleum industry with integrated
supply-chain management systems.
...

...COMPANY NAMES: PETROLSOFT CORP

2/K/11 (Item 9 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2366707 Supplier Number: 02366707

ARCO Selects Petrolsoft Product

(ARCO Products Co chose the Supply automated inventory management software of Petrolsoft Corp)

Convenience Store News, v 34, n 2, p 12

February 08, 1999

DOCUMENT TYPE: Journal; News Brief ISSN: 0194-8733 (United States)

LANGUAGE: English RECORD TYPE: Abstract

ARCO Selects Petrolsoft Product

(ARCO Products Co chose the Supply automated inventory management software of Petrolsoft Corp)

ABSTRACT:

...600 petroleum retail and convenience store sites, chose the Supply automated inventory management software of **Petrolsoft Corp** (San Diego).

...

...COMPANY NAMES: **PETROLSOFT CORP**

2/K/12 (Item 10 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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2299074 Supplier Number: 02299074 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Petrolsoft Corp. chosen to manage Amoco's supply chain

(Amoco Corp has chosen Petrolsoft Corp's Supply scheduling and automated inventory management software)

NPN-National Petroleum News, v 90, n 10, p 24+

October 1998

DOCUMENT TYPE: Journal ISSN: 0149-5267 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 417

(USE FORMAT 7 OR 9 FOR FULLTEXT)

Petrolsoft Corp. chosen to manage Amoco's supply chain

(Amoco Corp has chosen Petrolsoft Corp's Supply scheduling and automated inventory management software)

ABSTRACT:

Petrolsoft Corp's (San Diego, CA) Supply software handles scheduling and automated inventory management tasks. Amoco...

TEXT:

Amoco Corp., Chicago, has selected the San Diego, Calif.-based **Petrolsoft Corp.**'s technology, to manage its U.S. supply chain. The implementation of Supply, **Petrolsoft** 's automated inventory management and scheduling software, gives Amoco the power to forecast customer demand, optimally schedule the distribution of product and comply with Year 2000 (Y2K) information technology standards.

Petrolsoft Supply gives Amoco--and, the independent network of Amoco dealers the power to predict the...

...Resolving the Y2K problem in the short term, it is expected that the switch to **Petrolsoft** will also result in a significant reduction in inventory and secondary transportation costs for Amoco...

...be working with such a high-quality organization like Amoco," says David Gamboa, president of **Petrolsoft Corp.** " **Petrolsoft** 's core competency is in making business easier and more productive for retail petroleum companies...

...Supply to streamline its distribution process."

After contacting several vendors to discuss their products' functionality, **Petrolsoft** , along with Manugistics, developers of Amoco's previous supply chain system, were selected to participate...

...pilot test at an Amoco distribution terminal. When the results of these

tests were compared, **Petrolsoft** was selected as the best fit for Amoco's current and future supply chain requirements...

...COMPANY NAMES: **PETROLSOFT** CORP

2/K/13 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02425142 191082681
Leadership in process asset life cycle management
Anonymous
Chemical Week PP: 50-51 2002
ISSN: 0009-272X JRNL CODE: CEM
WORD COUNT: 1309

...TEXT: A., PIMS Business Group from Bechtel Corp., Dynamic Matrix Control Corporation (DMCC), Setpoint, Prosys Technology, **Petrolsoft**, Broner Systems, e-Chemicals, and Hyprotech.

Hyprotech was founded in 1976 in Calgary, Alberta, Canada...

2/K/14 (Item 2 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02253798 44038774
Pipeline to pump
Hickey, Kathleen
Traffic World v259n6 PP: 38-39 Aug 9, 1999
ISSN: 0041-073X JRNL CODE: TRW

ABSTRACT: Supply-chain management software company **Petrolsoft** has brought two new products to market: E-Commerce Internet Server and Supply for Wholesale...

... Both products are geared for the oil, gas and chemicals industry, says Larry Gill of **Petrolsoft**. With E-Commerce Internet Server, distributors can accept an order and post back to the...

COMPANY NAMES:
Petrolsoft Corp...

2/K/15 (Item 3 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02253646 43342660
Integrating oil's supply chain
Coia, Anthony
Traffic World v259n2 PP: 18-19 Jul 12, 1999
ISSN: 0041-073X JRNL CODE: TRW

...ABSTRACT: transcend geographic and cultural boundaries to serve the multinational clientele of many US oil companies. **Petrolsoft** is regarded as the petroleum industry's leading provider of integrated supply-chain management systems...

2/K/16 (Item 4 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

02252380 33543818
Amoco picks Petrolsoft
Hickey, Kathleen
Traffic World v255n8 PP: 44 Aug 24, 1998

Amoco picks Petrolsoft

ABSTRACT: Amoco Corp. selected **Petrolsoft** Corp., a supply-chain software provider for the retail petroleum industry, to manage its US supply chain, the company has announced. The software, **Petrolsoft** Supply, was chosen over Manugistics' supply chain software because of its retail fuel industry focus. **Petrolsoft** spent two years wooing Amoco away from Manugistics. One factor that tilted in **Petrolsoft**'s favor was its operating system, a Windows-based graphical user interface that can be...

COMPANY NAMES:

... **Petrolsoft** Corp

2/K/17 (Item 5 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

02177758 74101127

E-star awards: i2 Technologies

O Heir, Jeff

Crn n949 PP: 64-66 Jun 11, 2001

JRNL CODE: CRN

WORD COUNT: 1279

...TEXT: Among its acquisitions were eChemicals, an early dot-com specializing in online chemical sales, and **Petrolsoft**, which makes software for the petroleum products business. It also expanded its alliance with IBM...

2/K/18 (Item 6 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

02057551 58401477

The crude supply chain

Schwartz, Beth

Transportation & Distribution v41n8 PP: 49-54 Aug 2000

ISSN: 0895-8548 JRNL CODE: HLS

WORD COUNT: 2230

...TEXT: ownership while identifying and exploiting market value," explains Larry Gill, VP of global sales for **Petrolsoft** Corp., which provides downstream supply chain software called **Petrolsoft** Supply.

The application is designed to assist with retail replenishment through asset utilization and inventory...

... retail product has been implemented by most of the major petroleum companies around the world.

Petrolsoft Supply is configured to reflect the transportation assets and retail delivery locations of individual companies...

... Some companies have limitations on where they allow certain trucks to go," explains Chris Sandoval, **Petrolsoft**'s marketing director. "Short loads, which are tanker trucks that aren't carrying at full...

...some cases, running a short load may be more profitable than carrying at full capacity. **Petrolsoft** Supply analyzes those scenarios and indicates the best way to utilize assets."

Before merging with Exxon, Mobil Oil implemented **Petrolsoft** Supply across its 4,300 retail outlets. Today, it needs

2/K/19 (Item 7 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

02050850 57779306

Riding the e-business wave

Van Arnum, Patricia

Chemical Market Reporter v258n5 PP: FR13 Jul 31, 2000

JRNL CODE: CHM

WORD COUNT: 472

...TEXT: process industries, which includes chemicals, petrochemicals, refining, polymers and life science. Last month Aspen acquired **Petrolsoft** Corporation, a supplier of Web-enabled supply chain software for the downstream petroleum industry. The acquisition combines **Petrolsoft**'s supply chain software with AspenTech's Enterprise Optimization solution for refining, including the Aspen...

2/K/20 (Item 8 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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02046931 56521750

Invasion of the vortals

Reid, Keith

NPN, National Petroleum News v92n7 PP: 18-27 Jul 2000

ISSN: 0149-5267 JRNL CODE: NPN

WORD COUNT: 4673

...TEXT: provides total integration with back-end supply chain systems. In partnership with SCM solution provider **Petrolsoft** Corporation, transactions performed on the FuelTrader trading floor are seamlessly rolled into the SCM system...

2/K/21 (Item 9 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

02033317 55095918

Why care about e-oil

Dann, Tyler; LaMotte, Michael K; Austrian, Bob

Oil & Gas Investor v20n6 PP: 58-63 Jun 2000

ISSN: 0744-5881 JRNL CODE: OGI

WORD COUNT: 4031

...TEXT: eNersection and WellBid in the upstream sector (offering workflow management solutions) and Downstream Energy and **Petrolsoft** in the downstream sector (providing information/knowledge management solutions). FlashFind's database/knowledge management software...

2/K/22 (Item 10 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01621026 02-72015

Forecastability is key to commodities

Andel, Tom

Transportation & Distribution v39n4 PP: SCF18-SCF20 Apr 1998

ISSN: 0895-8548 JRNL CODE: HLS

WORD COUNT: 1034

...ABSTRACT: that would help them control demand on the front end. Mobil found a solution through **Petrolsoft**, makers of an automated stock replenishment system called Supply. Mobil incorporated the software into a

...

...TEXT: levels by providing a balanced inventory to the franchise stations."

They found a solution through **Petrolsoft**, makers of an automated stock replenishment (ASR) system called "Supply." Mobil incorporated the software into...

... system will automatically reforecast future replenishment instantly," says David Gamboa, president and co-founder of **Petrolsoft**. "There are anomalies that can trip you up if you don't get additional information..."

2/K/23 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

09254997 Supplier Number: 80562544 (USE FORMAT 7 FOR FULLTEXT)
**Interactive Telesis Acquires 100 Percent Interest in Paragon Voice Systems;
Integration of Skill Sets Provides Significant Benefits and Cost Savings
For Both Organizations.**

Business Wire, p0374

Dec 5, 2001

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 886

... educational institutions and government agencies. Paragon's customers include Arthur Andersen, E TRADE, Hewlett-Packard, **Petrolsoft** Corp., UCSD, City of Glendale, County of San Diego, Orange County Transportation Authority, and many...

2/K/24 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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09187748 Supplier Number: 58410686 (USE FORMAT 7 FOR FULLTEXT)
TECH BYTES.

JE

Convenience Store News, v35, n15, p10

Dec 13, 1999

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 368

... worldwide. NCR expects the move to save \$75 million a year beginning in 2000.

Triton, **Petrolsoft** Make Inc. 500

For the third consecutive year, ATM provider Triton, based in Long Beach...

...500 measures percentage revenue growth," said Mike Hopman, staff writer for Inc.

San Diego-based **Petrolsoft** Corp., a provider of integrated supply-chain management systems for the downstream petroleum industry, also ...

2/K/25 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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09108785 Supplier Number: 79401913 (USE FORMAT 7 FOR FULLTEXT)
Paragon Voice Systems Announces Availability of Speech-Enabled Automated Receptionist.

Business Wire, p0478

Oct 24, 2001

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 726

... educational institutions and government agencies. Paragon's customers include Arthur Andersen, E-TRADE, Hewlett-Packard, **Petrolsoft** Corp., UCSD, City of Glendale, County of San Diego, Orange County Transportation Authority and many...

2/K/26 (Item 4 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

09104958 Supplier Number: 79376190 (USE FORMAT 7 FOR FULLTEXT)
Paragon Voice Systems Showcases LumenVox Speech Recognition Engine At SpeechTEK 2001.
Business Wire, p0781
Oct 23, 2001
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 669

... educational institutions and government agencies. Paragon's customers include Arthur Andersen, E-TRADE, Hewlett-Packard, **Petrolsoft** Corp., UCSD, City of Glendale, County of San Diego, Orange County Transportation Authority and many...

2/K/27 (Item 5 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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08707422 Supplier Number: 75433109 (USE FORMAT 7 FOR FULLTEXT)
i2 TECHNOLOGIES -- i2 BELIEVES TIME IS ON ITS SIDE AS IT CONTINUES TO ASSEMBLE A COMPREHENSIVE SOFTWARE PORTFOLIO.(Company Business and Marketing)
O'Heir, Jeff
Computer Reseller News, p64
June 11, 2001
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1376

... Among its acquisitions were eChemicals, an early dot-com specializing in online chemical sales, and **Petrolsoft**, which makes software for the petroleum products business. It also expanded its alliance with IBM...

2/K/28 (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

08590738 Supplier Number: 64997677 (USE FORMAT 7 FOR FULLTEXT)
Aspen Technology, Inc.(Brief Article)
Stephens, Flo P.
Hydrocarbon Processing, v79, n7, p68-B
July, 2000
Language: English Record Type: Fulltext
Article Type: Brief Article
Document Type: Magazine/Journal; Trade
Word Count: 186

(USE FORMAT 7 FOR FULLTEXT)
TEXT:

...leading provider of enterprise optimization and extended supply solutions for the process industries, has acquired **Petrolsoft** Corp., San Diego, California, a leading supplier of Web-enabled, supply-chain software for the...

The acquisition combines **Petrolsoft**'s supply-chain software with AspenTech's Enterprise Optimization solution for refining, including the Aspen...

...uniting planning and scheduling at the refinery with the distribution of products to retail customers. **Petrolsoft** develops and markets supply-chain software that enables petroleum companies to improve profit margins by...

COMPANY NAMES: *Aspen Technology Inc.; **PetrolSoft** Corp.

2/K/29 (Item 7 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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08348054 Supplier Number: 70701657 (USE FORMAT 7 FOR FULLTEXT)

Paragon Voice Systems Partners With SpeechWorks to Provide Speech-Activated Banking Solution to California Commerce Bank.

Business Wire, p0331

Feb 20, 2001

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1013

... educational institutions and government agencies. Paragon's customers include Arthur Andersen, E-TRADE, Hewlett-Packard, **Petrolsoft** Corp., UCSD, City of Glendale, County of San Diego, Orange County Transportation Authority, and many...

2/K/30 (Item 8 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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08043692 Supplier Number: 66916735 (USE FORMAT 7 FOR FULLTEXT)

Aspen Technology's e-Business Solution Lets Petroleum Companies Manage Consumer Demand, Fulfillment in Real-Time.

PR Newswire, p7576

Nov 14, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1157

... utilization of transportation assets."
Proven Solution Delivers Quantifiable Value
Aspen Retail was originally developed by **Petrolsoft** Corporation, which was acquired by Aspen Technology in June 2000. Now licensed by 6 of
...

2/K/31 (Item 9 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

07940254 Supplier Number: 66308288 (USE FORMAT 7 FOR FULLTEXT)

Aspen Technology Reports 52 Percent Increase in Fiscal 2001 First Quarter License Revenues.

PR Newswire, pNA

Oct 24, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1534

... Chevron for the Aspen
Retail supply chain product. This product, which was obtained through
the **Petrolsoft** acquisition in June, manages the downstream
petroleum
supply chain from the product terminal rack to...

2/K/32 (Item 10 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07701114 Supplier Number: 64148764 (USE FORMAT 7 FOR FULLTEXT)
Expanding the Functionality of EDM/PDM.(engineering document management,)(product data management, software)(Brief Article)
Challener, Cynthia
Chemical Market Reporter, v258, n5, pFR 13
July 31, 2000
Language: English Record Type: Fulltext
Article Type: Brief Article
Document Type: Magazine/Journal; Trade
Word Count: 1813

... process industries, which includes chemicals, petrochemicals, refining, polymers and life science. Last month Aspen acquired **Petrolsoft** Corporation, a supplier of Web-enabled supply chain software for the downstream petroleum industry. The acquisition combines **Petrolsoft**'s supply chain software with AspenTech's Enterprise Optimization solution for refining, including the Aspen...

2/K/33 (Item 11 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07685791 Supplier Number: 63945921 (USE FORMAT 7 FOR FULLTEXT)
Aspen Technology Reports 88 Percent Rise in Fourth Quarter License Revenue.
PR Newswire, pNA
August 8, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 1836

... charges. Results for fiscal 1999 and 2000 have been restated to reflect the acquisition of **Petrolsoft** Corporation, which was completed during the fourth quarter and treated as a pooling-of-interests...

...to optimize business processes
over the Internet, including a significant transaction with Borden Chemicals.
* Acquiring **Petrolsoft** Corporation, the leading provider of supply chain solutions to the downstream petroleum industry. The acquisition...

2/K/34 (Item 12 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07570375 Supplier Number: 63400322 (USE FORMAT 7 FOR FULLTEXT)
Buy: Petrolsoft .(purchased by Aspen Technology)(Brief Article)
Allen, Mike
San Diego Business Journal, v21, n24, p8
June 12, 2000
Language: English Record Type: Fulltext
Article Type: Brief Article
Document Type: Magazine/Journal; Trade
Word Count: 100

(USE FORMAT 7 FOR FULLTEXT)
Buy: Petrolsoft .(purchased by Aspen Technology)(Brief Article)
TEXT:
Buy: **Petrolsoft** , a San Diego firm that makes software used by the gasoline dispensing outlets, was purchased...
Petrolsoft t, which employed about 50 people, was formed in 1989 and had 1999 revenues of about...
COMPANY NAMES: *Aspen Technology Inc.; **PetrolSoft** Corp.

2/K/35 (Item 13 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07543042 Supplier Number: 63192533 (USE FORMAT 7 FOR FULLTEXT)
Supply chain.(Brief Article)
Traffic World, v262, n11, p40
June 12, 2000
Language: English Record Type: Fulltext
Article Type: Brief Article
Document Type: Magazine/Journal; Trade
Word Count: 85

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

Supply chain and enterprise optimization software company Aspen Technology acquired petroleum supply-chain company **Petrolsoft** Corp. AspenTech, Cambridge, Mass., will incorporate **Petrolsoft**'s supply-chain software with AspenTech's Enterprise Optimization refining solution. AspenTech issued approximately 2...

...million shares of common stock for the acquisition of the privately held, San Diego-based **Petrolsoft**. The acquisition will be accounted for as a pooling of interests. " **Petrolsoft** currently has approximately 50 employees and posted calendar 1999 revenue of approximately \$4 million and ...

COMPANY NAMES: *AspenTech; **PetrolSoft** Corp.

2/K/36 (Item 14 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07453561 Supplier Number: 62696515 (USE FORMAT 7 FOR FULLTEXT)
Interactive Telesis Reports Third Fiscal Quarter Results; Third Quarter Revenues Up 58% Over Last Year.
Business Wire, p0101
June 13, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 570

... reseller and developer of computer telephony solutions. Clients include Arthur Andersen, E*TRADE, Hewlett-Packard, **Petrolsoft** Corporation, UCSD, City of Glendale, County of San Diego and Orange County Transportation Authority, among...

2/K/37 (Item 15 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07428432 Supplier Number: 62442901 (USE FORMAT 7 FOR FULLTEXT)
Aspen Technology Acquires Petrolsoft , Leading Supply Chain Provider to the Petroleum Industry.
PR Newswire, pNA
June 1, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 919

Aspen Technology Acquires Petrolsoft , Leading Supply Chain Provider to the Petroleum Industry.

... optimization and extended supply chain solutions for the process industries, today announced the acquisition of **Petrolsoft** Corporation, a leading supplier of web-enabled supply chain software for the downstream petroleum industry...

...industry to improve profit margins by managing their supply chains more efficiently.

The acquisition combines **Petrolsoft** 's supply chain software with AspenTech's Enterprise Optimization(TM) solution for refining, including the...

...at the refinery with the distribution of products to retail customers. Based in San Diego, **Petrolsoft** develops and markets supply chain software that enables petroleum companies to improve profit margins by...

...critical determinants of profitability. With its industry-specific solutions for distribution scheduling and inventory management, **Petrolsoft** has established a worldwide customer base that includes clients such as Arco Products Company, BP...

...the acquisition, which will be accounted for as a pooling-of-interests transaction. Privately-held, **Petrolsoft** currently has approximately 50 employees and posted calendar 1999 revenues of approximately \$4.0 million ...

...dilutive to its calendar year 2000 earnings and accretive in calendar year 2001.

"By adding **Petrolsoft** 's capabilities in demand management and distribution logistics to our Enterprise Optimization solution, we believe ...

...integrate refining operations across the entire crude oil value chain," said David Gamboa, CEO of **Petrolsoft** . "AspenTech and **Petrolsoft** have demonstrated their technological leadership in this market and we believe there is a tremendous...

...that no other vendor is able to provide to the oil and gas industry."

About **Petrolsoft** Inc.

Headquartered in San Diego, California, **Petrolsoft** Corp. is a leading provider of unified supply chain management systems and eBusiness and eCommerce solutions for the downstream petroleum industry. Founded in 1989 at Stanford University, **Petrolsoft** focuses on the supply and distribution of bulk refined fuel products including motor gasoline, distillates, kerosene and jet fuel to both retail and wholesale markets. Organizations that have benefited from **Petrolsoft** 's solutions include integrated oil companies, petroleum product refiners, petroleum product marketers and petroleum product...

...Tosco Marketing Company, Ultramar Diamond Shamrock and Repsol-YPF S.A. For more information on **Petrolsoft** and its technology visit <http://www.petrolsoft.com> .

About AspenTech

Aspen Technology, Inc. is the leading supplier of integrated software and solutions...

...number of factors, including (1) potential risks in integrating the operations of the newly acquired **Petrolsoft** , (2) the relatively long sales cycles for supply chain solutions, (3) potential downturns in the...

2/K/38 (Item 16 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

07410618 Supplier Number: 62415058 (USE FORMAT 7 FOR FULLTEXT)

Paragon Voice Systems Extends Leadership Position in the Emerging Speech Industry Through Multiple Initiatives.

Business Wire, p0177

June 1, 2000

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 446

... educational institutions and government agencies. Paragon's customers include Arthur Andersen, E-TRADE, Hewlett-Packard, **Petrolsoft** Corp., UCSD, City of Glendale, County of San Diego, Orange County

Transportation Authority, and many...

2/K/39 (Item 17 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07246555 Supplier Number: 61614768 (USE FORMAT 7 FOR FULLTEXT)
**Industry Executive Joins Paragon Voice Systems Board of Directors, a
Subsidiary of Interactive Telesis.**
Business Wire, p0179
April 24, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 527

... oil companies), educational institutions and government agencies.
Clients include Arthur Andersen, E*TRADE, Hewlett-Packard, **Petrolsoft**
Corp., UCSD, City of Glendale, County of San Diego, Orange County
Transportation Authority, and many...

2/K/40 (Item 18 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07138877 Supplier Number: 60086088 (USE FORMAT 7 FOR FULLTEXT)
Petrolsoft Starts Online Trading.
The Oil Daily, v50, n50, pNA
March 14, 2000
Language: English Record Type: Fulltext
Document Type: Newspaper; Refereed; Trade
Word Count: 115

(USE FORMAT 7 FOR FULLTEXT)
Petrolsoft Starts Online Trading.
TEXT:

Petrolsoft t, a provider of unified supply chain management systems for
the petroleum industry, on Monday announced...
Petrolsoft t is teaming up with Digital Island, a global e- business
delivery network, to provide the FuelTrader website.
Petrolsoft is currently in discussions with their existing clients
to determine how each can best participate in FuelTrader.com.
FuelTrader.com will enable **Petrolsoft** clients to provide seamless
supply chain interaction to end-users in retail, wholesale, manufacturing,
production...
COMPANY NAMES: ***PetrolSof** t Corp.

2/K/41 (Item 19 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07102877 Supplier Number: 60057178 (USE FORMAT 7 FOR FULLTEXT)
**Petrolsoft Announces Digital Marketspace - FuelTrader.com to Sell
Gasoline Via the Internet.**
Business Wire, p1182
March 13, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 965

**Petrolsoft Announces Digital Marketspace - FuelTrader.com to Sell
Gasoline Via the Internet.**
... direct"
gasoline; B2B component allows oil companies to realize efficiencies
in the petroleum supply chain
Petrolsoft Corp., the world's leading provider of unified supply
chain management (SCM) systems for the...

...business (B2B) and business-to-consumer (B2C) online buying, selling, and trading of petroleum products.

Petrolsoft is partnering with Digital Island, the leading global e-business delivery network, to provide the FuelTrader website. **Petrolsoft** is currently in discussions with their existing clients to determine how each can best participate in FuelTrader.com.

With its industry specific focus and experience, **Petrolsoft Corp.**'s FuelTrader.com web site will be the most comprehensive digital marketplace for petroleum...

...the natural evolution of advanced petroleum supply chain management," said Mark Christenson, vice president of **petrolsoft .com**, **Petrolsoft** 's Internet solutions division. "Since 1989 **Petrolsoft** solutions have been the foundation of the largest, mission-critical supply chains in the petroleum...

...isolated supply chains into efficient, productive and profitable Web-based, digital marketplaces."

FuelTrader.com enables **Petrolsoft** clients to provide seamless supply chain interaction to end-users in retail, wholesale, manufacturing, production...

...other industry portals is the integration of state-of-the-art front-end capabilities with **Petrolsoft** 's industry-leading unified supply chain solutions to create a fully integrated, Web-based digital...

...proven back-end supply chain management capabilities are what make this venture so exciting," remarked **Petrolsoft** Chief Executive Officer David Gamboa. "Many e-businesses have created incredible online storefronts without considering...

...the scenes" back-end fulfillment process that really makes it work. Together FuelTrader.com and **Petrolsoft** 's Supply suite are defining the petroleum product digital marketplace of the future."

Factory Direct...

...chain."

All transactions conducted in the front-end FuelTrader marketplace will be seamlessly integrated into **Petrolsoft** 's back-end supply chain management (SCM) solution. "The integration with the back-end SCM...

...that ambiguity and allows petroleum companies to trade more effectively based on real costs."

About **Petrolsoft** Corporation

Headquartered in San Diego, **Petrolsoft Corp.** is the leading provider of Web-based, supply chain management systems for the downstream petroleum industry. Founded in 1989 at Stanford University, **Petrolsoft** focuses on the supply and distribution of bulk refined fuel products including motor gasoline, distillates, kerosene, and jet fuel to both retail and wholesale markets.

Organizations that have benefited from **Petrolsoft** 's solutions include integrated oil companies, petroleum product refiners, petroleum product marketers, and petroleum product...

...Ultramar Diamond Shamrock, Repsol YPF S.A., Royal Vopak N.V. For more information on **Petrolsoft** and its technology, please call Christopher Sandoval at 858/792-3320 or visit us at [www.petrolsoft .com](http://www.petrolsoft.com).

COMPANY NAMES: ***PetrolSof t Corp.**

2/K/42 (Item 20 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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06911226 Supplier Number: 58455965 (USE FORMAT 7 FOR FULLTEXT)

Interactive Telesis Purchases Controlling Interest in Paragon Voice

Systems; Acquisition Positions Interactive Telesis as Key Player in Automated Speech Recognition.

Business Wire, p0192

Jan 6, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 588

... educational institutions and government agencies. Paragon's customers include Arthur Andersen, E-TRADE, Hewlett-Packard, **Petrolsoft** Corp., UCSD, City of Glendale, County of San Diego, Orange County Transportation Authority, and many...

2/K/43 (Item 21 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06770157 Supplier Number: 57036971 (USE FORMAT 7 FOR FULLTEXT)
Petrolsoft Corp. Selected to Inc. Magazine's 500 Fastest Growing Companies in America for the Second Consecutive Year.
Business Wire, p1121
Nov 1, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 542

Petrolsoft Corp. Selected to Inc. Magazine's 500 Fastest Growing Companies in America for the Second...
Petrolsoft Corp., the world's leading provider of integrated supply chain management (SCM) systems for the...

...corporate names as Microsoft, Timberland, Dominos Pizza, and Patagonia.
"It is a tremendous honor for (**Petrolsoft**) to have been recognized by Inc. magazine for this award two years in a row," said Dave Gamboa, president of **Petrolsoft** Corp. "Our continued growth is primarily a testament to the benefits our clients have realized through the use of **Petrolsoft** systems. We are extremely proud to have contributed to their successes through our technology. Because...

...the petroleum industry from the beginning, and thanks to close working relationships with our clients, **Petrolsoft** 's industry leading solutions provide greater benefits, greater savings, and greater return on investment to our clients than any other vendor."

Petrolsoft offers unified SCM solutions and a complete line of Internet services for eCommerce and eBusiness applications in the petroleum industry. **Petrolsoft** 's Supply, the industry's only unified 3-tier solution for supply chain planning and...

...minimizing the Cost of Ownership and exploiting the optimal point of sale while fulfilling demand, **Petrolsoft** 's clients have been able to lower operation overhead, reduce excess inventory levels and working...

...resource planning (ERP) and pricing systems to form a fully integrated information technology solution.

About **Petrolsoft** Corp.

Headquartered in San Diego, **Petrolsoft** Corp. is the leading provider of integrated supply chain management systems for the downstream petroleum industry. Founded in 1989 at Stanford University, **Petrolsoft** focuses on the retail and wholesale supply and distribution of bulk refined fuel products including motor gasoline, distillates, kerosene and jet fuel.

Organizations that have benefited from **Petrolsoft** 's solutions include integrated oil companies, petroleum product refiners, petroleum product marketers, and petroleum product...

...Canada), Tosco Marketing Company (Circle K, 76 Products), YPF SA (Argentina).

For more information on **Petrolsoft** and its technology, visit [www.petrolsoft .com](http://www.petrolsoft.com).

COMPANY NAMES: ***PetrolSof** t Corp.

2/K/44 (Item 22 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06631448 Supplier Number: 55737068 (USE FORMAT 7 FOR FULLTEXT)
**Pat Keating, WorldWideTesting.com Vice President of Business Development,
to Speak at Itopia '99.**
PR Newswire, p6859
Sept 14, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 390

... conference will bring together leading experts from companies such
as IBM, Oracle, AspenTech, Fisher-Rosemont, **PetrolSoft**, Shell Service
International, WorldWideTesting.com, Chevron, BPAmoco, BASF and others to
discuss how new technologies...

2/K/45 (Item 23 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06587488 Supplier Number: 55550706 (USE FORMAT 7 FOR FULLTEXT)
PetrolSoft NA.
Energy Alert, v34, n157, pNA
August 17, 1999
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 54

(USE FORMAT 7 FOR FULLTEXT)
PetrolSoft NA.
TEXT:

PetrolSoft t Corp., the world's leading provider of integrated supply
chain management (SCM) systems for the downstream petroleum industry,
announced the introduction of **PetrolSoft** iServices, a much-anticipated
combination of e-commerce and e-business services and products that enable
PetrolSoft clients to form virtual business communities with their
customers over the Internet.
COMPANY NAMES: ***PetrolSoft** t Corp.

2/K/46 (Item 24 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06563502 Supplier Number: 55445889 (USE FORMAT 7 FOR FULLTEXT)
**Petrolsoft iServices Combines Supply Chain Management and E-Commerce for
Petroleum Companies to Form Virtual Business Communities.**
Business Wire, p0018
August 16, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 872

(USE FORMAT 7 FOR FULLTEXT)
**Petrolsoft iServices Combines Supply Chain Management and E-Commerce for
Petroleum Companies to Form Virtual Business...**
TEXT:

Petrolsoft t iServices Empowers Enterprises to Share Mission-Critical
Information Securely At All Levels Over the Internet
Petrolsoft Corp., the world's leading provider of integrated supply
chain management (SCM) systems for the downstream petroleum industry, today
announced the introduction of **Petrolsoft** iServices, a much-anticipated
combination of e-commerce and e-business services and products that enable
Petrolsoft clients to form virtual business communities with their
customers over the Internet.
" **Petrolsoft** iServices empowers an entire petroleum company and its

customers to leverage the power of the...

...securely input, extract and share mission-critical supply chain information gathered and managed by the **Petrolsoft** application suite," said David Gamboa, president and chief executive officer of **Petrolsoft**.

"With its multifunctional and custom-configuration capabilities, iServices can rapidly deliver information to everybody in...

...results in a more unified and visible supply chain, which is the goal of all **Petrolsoft** products."

Petrolsoft iServices provides two critical business functions for its clients: iStore and iCorporate. The iStore capability...

...intracorporate dissemination of critical supply chain information. When implemented to manage a downstream supply chain, **Petrolsoft**'s supply chain suite, Supply, is a natural data consolidator, making it a perfect foundation for the virtual business community created by use of iCorporate functionality. With iCorporate, **Petrolsoft** clients can share sales, financial, credit, operations and marketing information across the enterprise via the Web.

"With iServices in place, **Petrolsoft** Supply users can effortlessly share supply chain information with every department across the enterprise," Gamboa...

...is required, other than a computer with an Internet connection and a standard Web browser."

Petrolsoft iServices is made available to clients by establishing a secure connection between a dedicated, client-specific Web Application Server, located at **Petrolsoft**, and a **Petrolsoft** Supply Production Database Server, residing at the client site. Access to the client's Database Server from **Petrolsoft**'s Web Application Server is managed using Operating System (OS) and Oracle database security functions utilizing usernames and encrypted passwords. iServices is implemented quickly by establishing IP address links between **Petrolsoft** Web Servers and the client's Database Server. As an option for additional security, this link can be a dedicated connection.

Petrolsoft iServices addresses several other security issues, major concerns among companies distributing vital information via the Internet. **Petrolsoft** iServices uses the Secure Sockets Layer (SSL), a public-key encryption system regarded as the...

...of SSL, iServices allows important customer information to travel safely over the Internet," Gamboa said. **Petrolsoft** also works with the client to administer network and database access when implementing iServices. Once...

...is live, authorized users can access their specific information from anywhere in the world through **Petrolsoft** iServices on the World Wide Web.

A key strength of iServices lies in the fact...

...looking for turnkey solutions that minimize change management and require less internal IT resource support. **Petrolsoft** iServices is just such a system.

"By making Web access to its supply chain planning suite a service, **Petrolsoft** can provide high -impact e-commerce/e-business and virtual community capability at low-impact, monthly service rates. **Petrolsoft** engineers work closely with each client to enhance functionality and maintain 'fresh' content. As the clients' need change, so will iServices."

Petrolsoft's supply-chain management suite consists of independent modules that can be seamlessly integrated to...

...replenishment and transportation scheduling
optimization for supply and distribution from terminal to retail site.

About **Petrolsoft** Corp.

Headquartered in San Diego, **Petrolsoft** Corp. is the leading provider of integrated supply-chain management systems for the downstream petroleum industry. Founded in 1989 at Stanford University, **Petrolsoft** focuses on the supply and distribution of bulk refined fuel products including motor gasoline, distillates, kerosene and jet fuel. The four basic types of customers for **Petrolsoft** technology are integrated oil

companies, oil refiners, oil marketers and oil carriers.
Current customers include...

...Canada), Tosco Marketing Company (Circle K, 76 Products), YPF SA (Argentina). For more information on **Petrolsoft** and its technology, visit www.petrolsoft.com.

COMPANY NAMES: ***Petrolsoft** Corp.

2/K/47 (Item 25 from file: 16)
DIALOG(R) File 16:Gale Group PROMT(R)
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06529605 Supplier Number: 55314586 (USE FORMAT 7 FOR FULLTEXT)
Petrolsoft Introduces Wholesale Supply-Chain Planning Solution for Refinery-to-Terminal Distribution.

Business Wire, p0017

August 2, 1999

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 939

Petrolsoft Introduces Wholesale Supply-Chain Planning Solution for Refinery-to-Terminal Distribution.

... Rack; Integrates

With Retail Product to Form Superior Supply-Chain Solution From Refinery to Retail

Petrolsoft Corp., the world's leading provider of integrated supply-chain management (SCM) systems for the...

...today the availability of its new Supply for Wholesale planning solution.

Supply for Wholesale includes **Petrolsoft**'s industry-proven business technologies of Automated Stock Replenishment (ASR) for terminal inventory management and...

...identify product sales patterns for specific types of customers at their terminals," said Larry Gill, **Petrolsoft**'s vice president of sales and marketing. "They generally use weekly or monthly sales averages...

...millions of dollars in working capital while prudently managing supply shock risk," Gill said.

Like **Petrolsoft**'s retail solution, Supply for Wholesale's ASR integrates seamlessly with the Wholesale Transportation Scheduling...

...While seamless integration between the Wholesale ASR and Wholesale TSO provide a multitude of benefits, **Petrolsoft**'s engineers have raised the bar of integrated supply-chain technology by creating a seamless...

...implement both solutions together will benefit from the ultimate in supply-chain visibility," Gill said. "**Petrolsoft**'s solution is envisioned to deliver the most granular demand information all the way up...

...trials can contact Larry Gill, vice president of marketing, at 858/792-3325 or lgill@petrolsoft.com.

Petrolsoft's Supply for Wholesale complements and integrates with Supply for Retail, the most widely used...

...support is for English, German, French, Japanese, Spanish, Portuguese, Italian and Dutch, Gill said.

About **Petrolsoft** Corp.

Petrolsoft customers include ARCO Products Co., BP Amoco plc, Caltex (Australia), Chevron Canada Limited, Ultramar Diamond...

...K, 76 Products) and YPF Argentina.

Headquartered in San Diego and with offices in London, **Petrolsoft** Corp. is the leading provider of integrated supply-chain management systems for the downstream petroleum...

...an office in Asia by the first quarter of 2000. For more information, visit www.petrolsoft.com.

COMPANY NAMES: *Petrolsoft Corp.

2/K/48 (Item 26 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06453464 Supplier Number: 55067434 (USE FORMAT 7 FOR FULLTEXT)
Fuel Management Goes Remote.
MORRISON, MITCH
Convenience Store News, v35, n8, p71
June 21, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 2008

... are seizing control over delivery, runouts and store-by-store inventory.

Behind this drive is **Petrolsoft** System, a San Diego outfit founded in 1989 that introduced Supply Chain Management (SCM) Systems...

...looking to round out their trucks, added unnecessary product.

Such pitfalls occur with increasing irregularity. **Petrolsoft** manages each site where everything is point and click. Based on three weeks tracking, the...

...which truck is handling the delivery and the expected time of that delivery."

Larry Gill, **Petrolsoft** 's vice president, said the software's objective is simple: "We want our system to...

2/K/49 (Item 27 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06387939 Supplier Number: 54797201 (USE FORMAT 7 FOR FULLTEXT)
Petrolsoft Corp.
Traffic World, v258, n9, p45
May 31, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 78

(USE FORMAT 7 FOR FULLTEXT)

Petrolsoft Corp.

TEXT:

Petrolsoft Corp., a supply-chain management software company for the petroleum industry, announced multilingual capabilities in its Supply Retail forecasting and scheduling solution. **Petrolsoft** currently supports English, German, French, Japanese, Spanish, Portuguese, Italian and Dutch and plans to integrate...

...language translations of menus, toolbars, field labels and help files in the Supply Retail module. **Petrolsoft** is headquartered in San Diego.

COMPANY NAMES: *Petrolsoft Corp.

2/K/50 (Item 28 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06358762 Supplier Number: 54697998 (USE FORMAT 7 FOR FULLTEXT)
New Multilingual Capabilities in Petrolsoft 's Supply-Chain Management Software Facilitate Unified Global Solution.
Business Wire, p0009
May 24, 1999

Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 659

New Multilingual Capabilities in Petrolsoft 's Supply-Chain Management Software Facilitate Unified Global Solution.

... Click of the Mouse -- At No Extra Cost -- in Latest Version of Industry-leading Software

Petrolsoft Corp., the world's leading provider of integrated supply-chain management (SCM) systems for the...

...very powerful advantage for multinational petroleum companies," said Abraham Panahi, vice president of development for **Petrolsoft**.

"Because of closer relationships in the petroleum industry, there is a growing trend toward inter...

...support for English, German, French, Japanese, Spanish, Portuguese, Italian and Dutch, Panahi said. The first **Petrolsoft** customer scheduled to receive the internationally standardized Unicode version of Supply Retail is YPF SA...

...scheduled to be programmed into Supply Retail next, followed by Cyrillic and the Scandinavian languages. **Petrolsoft** can provide custom translations. **Petrolsoft** 's wholesale distribution solution, due in the third quarter, will contain multilingual support as well...

...employers can reduce the need for hiring people who speak more than one language."

Other **Petrolsoft** customers include ARCO Products Co., BP Amoco plc, Caltex (Australia), Chevron Canada Limited, Ultramar Diamond...

...a fully integrated information technology solution.

Headquartered in San Diego and with offices in London, **Petrolsoft Corp.** is the leading provider of integrated supply-chain management systems for the retail petroleum...

...an office in Asia by the first quarter of 2000. For more information, visit www.petrolsoft.com.

COMPANY NAMES: ***Petrolsoft Corp.**

2/K/51 (Item 29 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06268786 Supplier Number: 54374127 (USE FORMAT 7 FOR FULLTEXT)

Petrolsoft Corp. NA.
Energy Alert, v34, n69, pNA
April 13, 1999

Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 48

(USE FORMAT 7 FOR FULLTEXT)

Petrolsoft Corp. NA.

TEXT:

Petrolsoft Corp., a San Diego-based provider of supply-chain management systems, will open its first...

...office in London April 15 in order to better serve European and Middle Eastern clients. **Petrolsoft** has based its success on its management system, Supply, which it markets to exploration and...

COMPANY NAMES: ***Petrolsoft Corp.**

2/K/52 (Item 30 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06235263 Supplier Number: 54283748 (USE FORMAT 7 FOR FULLTEXT)

Exxon Corp. XON Petrolsoft Corp. NA.
Energy Alert, v34, n40, pNA
March 2, 1999
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 54

(USE FORMAT 7 FOR FULLTEXT)

Exxon Corp. XON Petrolsoft Corp. NA.
TEXT:

Petrolsoft Corp. announced that Exxon USA, a division of Exxon Corp., has selected **Petrolsoft** 's technology to manage its domestic supply of retail motor fuel. **Petrolsoft** 's supply chain management solution, Supply, consists of two independent modules that work together to...
COMPANY NAMES: *Exxon Corp.; **Petrolsoft** Corp.

2/K/53 (Item 31 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06223695 Supplier Number: 54231004 (USE FORMAT 7 FOR FULLTEXT)
Petrolsoft Will Open London Office April 15 to Serve Petroleum Industry in U.K., Continent, Middle East.
Business Wire, p0171
March 29, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 290

Petrolsoft Will Open London Office April 15 to Serve Petroleum Industry in U.K., Continent, Middle...
... Supply-Chain Management Solution Gives Companies the Edge in Race to Lower Costs, Stay Profitable
Petrolsoft Corporation, the world's leading provider of integrated supply-chain management (SCM) systems for the...
...system for bulk-surface petroleum supply and distribution.
Supply gives petroleum increase motor-fuel profitability.
Petrolsoft 's Supply automates petroleum companies' existing ordering and delivery systems, resulting in a fully integrated...
...motor gasoline, distillates, kerosene and jet fuel. There are four basic types of customers for **Petrolsoft** d Petroleum LLC, Mobil US Refining & Marketing, Mobil Australia Ltd., Sun Refining & Marketing USA (Sunoco...
...affiliates of existing clients and market solutions to new customers. The office also will help **Petrolsoft** support clients on the east coasts oized on the firm's SCM systems. In addition to domestic clients such as Exxon-Mobil and BP Amoco, **Petrolsoft** has contracts with customers in Canada, South America, Australia and Japan.
Petrolsoft 's SCM solution Supply, consists of two independent modules working together to formy.
For additional...

2/K/54 (Item 32 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06162122 Supplier Number: 53979421 (USE FORMAT 7 FOR FULLTEXT)
Petrolsoft Selected by Exxon USA to Manage Petroleum Supply Chain.
Business Wire, p1541
March 1, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 439

(USE FORMAT 7 FOR FULLTEXT)

Petrolsoft Selected by Exxon USA to Manage Petroleum Supply Chain.

TEXT:

SAN DIEGO--(BUSINESS WIRE)--March 1, 1999-- **Petrolsoft Corp.**, the world's leading provider of integrated supply chain management (SCM) systems for the...

...petroleum industry, Monday announced that Exxon Co. USA, a division of Exxon Corp., has selected **Petrolsoft** 's technology to manage its domestic supply of retail motor fuel.

Petrolsoft t's SCM solution, Supply, consists of two independent modules that work together to form the...

...innovative solutions to manage the demands of the future marketplace," said David Gamboa, president of **Petrolsoft Corp.** "We are extremely proud to be working with Exxon, one of the nation's leading marketers of petroleum products."

Petrolsoft 's Supply automates petroleum companies' existing ordering and delivery systems, resulting in a fully integrated...

...Irving, Texas. Exxon USA markets its branded motor fuel at 8,500 locations nationwide.

About **Petrolsoft Corp.**

Headquartered in San Diego, **Petrolsoft Corp.** is the leading provider of integrated supply chain management systems for the retail petroleum industry. Founded in 1989 at Stanford University, **Petrolsoft** focuses on the supply and distribution of bulk refined fuel products including motor gasoline, distillates, kerosene and jet fuel. There are four basic types of customers for **Petrolsoft** technology: integrated oil companies, petroleum product refiners, petroleum product marketers and petroleum product carriers. Current...

...Canada); Tosco Marketing Company (Circle K, 76 Products), YPF SA (Argentina). For more information on **Petrolsoft** and its technology, visit www.petrolsoft.com.

COMPANY NAMES: *Exxon Corp.; **Petrolsoft Corp.**

2/K/55 (Item 33 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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06142064 Supplier Number: 53910709 (USE FORMAT 7 FOR FULLTEXT)

ARCO Products Co.

Traffic World, v257, n1, p32(1)

Jan 4, 1999

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 94

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

ARCO Products Co. has chosen supply-chain management software from **Petrolsoft Corp.** to "manage gasoline and diesel fuel supply to its more than 1,700 retail outlets in six Western states," **Petrolsoft** announced. **Petrolsoft** 's automated inventory management and scheduling software, Supply, will be used to automate ARCO's ordering and scheduling system, forecast customer demand, and optimize distribution, said **Petrolsoft** . ARCO, based in Los Angeles, operates convenience stores and gasoline stations in Washington, Oregon, California, Arizona, Nevada and Utah. **Petrolsoft** specializes in supply chain software for the retail petroleum industry and is headquartered in San...

COMPANY NAMES: *ARCO Products Co.; **Petrolsoft Corp.**

2/K/56 (Item 34 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

06084422 Supplier Number: 53601809 (USE FORMAT 7 FOR FULLTEXT)

ARGO Products Co.

Traffic World, v257, n2, p16(1)
Jan 11, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 62

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

ARGO Products Co has chosen **Petrolsoft** Corp to manage its gasoline and diesel fuel supply to more than 1,700 retail outlets in the six states where it operates San Diego-based **Petrolsoft** is a supplier of supply-chain management software for the retail petroleum industry **Petrolsoft** 's "Supply" software will automate ARCO's own internal software for store-owned sites and...

COMPANY NAMES: *Argo Products Co.; **Petrolsoft** Corp.

2/K/57 (Item 35 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

06011675 Supplier Number: 53414987 (USE FORMAT 7 FOR FULLTEXT)
ARCO Products Chooses Petrolsoft to Manage High-Volume Gasoline and Diesel Supply Chain.

Business Wire, p0139

Dec 16, 1998

Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 636

ARCO Products Chooses Petrolsoft to Manage High-Volume Gasoline and Diesel Supply Chain.

Petrolsoft t's Proven Technology Will Result in More Efficient Operations and Better Service for ARCO Dealers

Petrolsoft Corp., the world's leading provider of integrated supply chain management (SCM) systems for the retail petroleum industry, today announced that ARCO Products Co. has selected **Petrolsoft** 's technology to manage gasoline and diesel fuel supply to its more than 1,700 retail outlets in six Western states in which it operates.

"Supply," **Petrolsoft** 's automated inventory management and scheduling software, will first be implemented throughout ARCO's company-owned sites to demonstrate success before rolling it out to the company's franchised sites.

Petrolsoft 's "Supply" will automate ARCO's existing internally developed system for store-owned sites and...

...power to estimate demand for its fuel products on a daily basis. The switch to **Petrolsoft** will also result in a significant reduction in inventory and secondary transportation costs for ARCO...

...the highest-volume petroleum marketing companies in the industry today," said David Gamboa, president of **Petrolsoft** Corp. " **Petrolsoft** 's technology was designed to handle the demands of a high-volume market, and ARCO...

...enterprise resource planning (ERP) and pricing systems to form a fully integrated information technology solution.

" **Petrolsoft** is providing ARCO with a fully-integrated system that results in increased efficiency, fewer retained...

...also sell gasoline, in Washington, Oregon, California, Arizona, Nevada and Utah.

Headquartered in San Diego, **Petrolsoft** Corp. is the leading provider of integrated supply chain management systems for the retail petroleum industry. Founded in 1989 at Stanford University, **Petrolsoft** has grown into the most successful and profitable private software and consulting firm for retail...

...motor gasoline, distillates, kerosene and jet fuel, there are four basic

types of customers for **Petrolsoft** technology: integrated oil companies, oil refiners, oil marketers and oil carriers.

Current customers include Tosco...

...Shamrock, Getty Petroleum Corp., YPF SA (Argentina) and AMPOL/Caltex (Australia). For more information on **Petrolsoft** and its technology, visit www.petrolsoft.com.

COMPANY NAMES: *ARCO Products Co.; **Petrolsoft** Corp.

2/K/58 (Item 36 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

05988455 Supplier Number: 53351798 (USE FORMAT 7 FOR FULLTEXT)
Tosco Corp.
Traffic World, p37(1)
Nov 30, 1998
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 60

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

Tosco Corp., an independent oil refiner and marketer of petroleum products, has chosen **Petrolsoft** Corp.'s supply-chain management software **Petrolsoft** Supply to standardize its downstream supply-chain practices, unite its acquired retail petroleum chains including...

...with year 2000 standards. The software will replace several non-Y2K-compliant legacy systems, said **Petrolsoft**.

COMPANY NAMES: ***Petrolsoft** Corp.; Tosco Corp.

2/K/59 (Item 37 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

05934333 Supplier Number: 53180141 (USE FORMAT 7 FOR FULLTEXT)
Tosco Corp. TOS.
Energy Alert, v33, n197, pNA
Oct 14, 1998
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 109

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

Petrolsoft Corp. NA

Tosco selected **Petrolsoft** Corp., the world's leading provider of integrated supply chain management systems for the retail petroleum industry, to manage its nationwide supply chain. The implementation of Supply, **Petrolsoft**'s automated inventory management and scheduling software, unites all of Tosco's acquired retail petroleum...

...Union 76, BP's West Coast assets, and others, while complying with "Year 2000" standards. **Petrolsoft** Supply standardizes Tosco's downstream supply chain practices with a single system without compromising the...

COMPANY NAMES: ***Petrolsoft** Corp.; Tosco Corp.

2/K/60 (Item 38 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05894138 Supplier Number: 53093258 (USE FORMAT 7 FOR FULLTEXT)
"Inc." Magazine Names **Petrolsoft** Corporation as One of This Year's Fastest Growing Companies; Supply Chain Management Software Company Recognized for Growth in Petroleum Market.

Business Wire, p0260
Oct 19, 1998
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 352

(USE FORMAT 7 FOR FULLTEXT)

**"Inc." Magazine Names Petrolsoft Corporation as One of This Year's
Fastest Growing Companies; Supply Chain Management Software Company...**

TEXT:

SAN DIEGO--(BUSINESS WIRE)--Oct. 19, 1998-- **Petrolsoft** Corp., the world's leading provider of integrated supply chain management (SCM) systems for the...

... annual ranking of America's fastest-growing private companies, will be available on newsstands, tomorrow.

Petrolsoft ranked 221st on the "Inc. 500" list, representing the company's high percentage of growth in 1997, and 1998 projections are expected to be even larger. " **Petrolsoft** 's growth and success is fueled by the continuous demand for an industry-specific supply chain management software solution," stated **Petrolsoft** President David Gamboa. "We could not be happier about being recognized by this prestigious ranking...

...1997, and must demonstrate a sales increase from 1996 to 1997.

Headquartered in San Diego, **Petrolsoft** Corp. is the leading provider of integrated supply chain management systems for the retail petroleum industry. Founded in 1989 at Stanford University, **Petrolsoft** has grown into the most successful and profitable private software and consulting firm for retail...

...motor gasoline, distillates, kerosene and jet fuel, there are four basic types of customers for **Petrolsoft** technology: integrated oil companies, oil refiners, oil marketers and oil carriers.

Current customers include Tosco...

...Shamrock, Getty Petroleum Corp., YPF SA (Argentina) and AMPOL/Caltex (Australia). For more information on **Petrolsoft** and its technology, visit www.petrolsoft.com.

COMPANY NAMES: ***Petrolsoft** Corp.

2/K/61 (Item 39 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

05886163 Supplier Number: 53075376 (USE FORMAT 7 FOR FULLTEXT)
**TOSCO Chooses Petrolsoft Corporation to Manage Diverse Supply Chain;
Petrolsoft 's Proven Technology Results in More Efficient Operations and
Better Service For TOSCO.**

Business Wire, p0190

Oct 12, 1998

Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 669

(USE FORMAT 7 FOR FULLTEXT)

**TOSCO Chooses Petrolsoft Corporation to Manage Diverse Supply Chain;
Petrolsoft 's Proven Technology Results in More Efficient Operations and
Better Service For TOSCO.**

TEXT:

SAN DIEGO--(BUSINESS WIRE)--Oct. 12, 1998-- **Petrolsoft** Corp., the world's leading provider of integrated supply chain management (SCM) systems for the retail petroleum industry, today announced that TOSCO Corp. (NYSE:TOS) has selected **Petrolsoft** technology to manage its nationwide supply chain.

The implementation of Supply, **Petrolsoft** 's automated inventory management and scheduling software, unites all of TOSCO's acquired retail petroleum...

...s retail acquisitions included a variety of proprietary systems geared to each different business practice. **Petrolsoft** Supply standardizes

TOSCO's downstream supply chain practices with a single system without compromising the...

...gives TOSCO the power to forecast customer demand and optimally schedule the distribution of product. **Petrolsoft** Supply gives TOSCO the power to estimate the public's demand for its fuel products...

...Resolving the Y2K problem in the short term, it is expected that the switch to **Petrolsoft** will also result in a significant reduction in inventory and secondary transportation costs for TOSCO...

...one of the fastest moving companies in the industry today," said David Gamboa, president of **Petrolsoft** Corp. " **Petrolsoft** 's technology has been made to handle the many different cases that the petroleum industry...

...enterprise resource planning (ERP) and pricing systems to form a fully integrated information technology solution.

" **Petrolsoft** is providing TOSCO with a Y2K-compliant system that results in increased efficiency, fewer retained...

...Exxon" brand, and over \$2 billion in merchandise at their "Circle K" convenience stores.

About **Petrolsoft** Corp.

Headquartered in San Diego, **Petrolsoft** Corp. is the leading provider of integrated supply chain management systems for the retail petroleum industry. Founded in 1989 at Stanford University, **Petrolsoft** has grown into the most successful and profitable private software and consulting firm for retail...

...motor gasoline, distillates, kerosene and jet fuel, there are four basic types of customers for **Petrolsoft** technology: integrated oil companies, oil refiners, oil marketers and oil carriers.

Current customers include Tosco...

...Shamrock, Getty Petroleum Corp., YPF SA (Argentina) and AMPOL/Caltex (Australia). For more information on **Petrolsoft** and its technology, visit www.petrolsoft.com.

COMPANY NAMES: ***Petrolsoft** Corp.; Tosco Corp.

2/K/62 (Item 40 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

05751912 Supplier Number: 50235716 (USE FORMAT 7 FOR FULLTEXT)
Petrolsoft Corporation Chosen to Manage Amoco's Supply Chain.
Business Wire, p8100071
August 10, 1998
Language: English Record Type: Fulltext
Article Type: Article
Document Type: Newswire; Trade
Word Count: 680

Petrolsoft Corporation Chosen to Manage Amoco's Supply Chain.

Amoco turns to industry-specific solution to reduce inventory levels and secondary transportation costs

Petrolsoft Corporation, the world's leading provider of integrated supply chain management systems for the retail petroleum industry, today announced that Amoco Corporation (NYSE:AN) has selected the **Petrolsoft** technology to manage its U.S. supply chain. The implementation of Supply, **Petrolsoft** 's automated inventory management and scheduling software, gives Amoco the power to forecast customer demand, optimally schedule the distribution of product, and comply with "Year 2000" (Y2K) information technology standards.

Petrolsoft Supply gives Amoco, and the independent network of Amoco dealers, the power to predict the...

...Resolving the Y2K problem in the short term, it is expected that the switch to **Petrolsoft** will also result in a significant reduction in

inventory and secondary transportation costs for Amoco...

...be working with such a high-quality organization like Amoco," said David Gamboa, president of **Petrolsoft** Corporation. " **Petrolsoft** 's core competency is in making business easier and more productive for retail petroleum companies...

...Supply to streamline its distribution process."

After contacting several vendors to discuss their products' functionality, **Petrolsoft** , along with Manugistics, developers of Amoco's previous supply chain system, were selected to participate...

...pilot test at an Amoco distribution terminal. When the results of these tests were compared, **Petrolsoft** was selected as the best fit for Amoco's current and future supply chain requirements...

...9,300 retail outlets in 38 states and Washington, D.C.

Headquartered in San Diego, **Petrolsoft** Corporation is the leading provider of integrated supply chain management systems for the retail petroleum industry. Founded in 1989 at Stanford University, **Petrolsoft** has grown into the most successful and profitable private software and consulting firm for retail...

...motor gasoline, distillates, kerosene and jet fuel, there are four basic types of customers for **Petrolsoft** technology: integrated oil companies, oil refiners, oil marketers and oil carriers. Current customers include Mobil...

...Shamrock, Getty Petroleum Corp., YPF SA (Argentina) and AMPOL/Caltex (Australia). For more information on **Petrolsoft** and its technology, visit www.petrolsoft.com.

CONTACT: The Townsend Agency
Michelle Balconi, 619/457-4888

COMPANY NAMES: ***Petrolsoft** Corp.; Amoco Corp.

2/K/63 (Item 41 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

05535965 Supplier Number: 48391287 (USE FORMAT 7 FOR FULLTEXT)
The Supply Chain According to St. Onge
Andel, Tom
Transportation & Distribution, pSC21
April, 1998
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1030

... levels by providing a balanced inventory to the franchise stations.'

They found a solution through **Petrolsoft** , makers of an automated stock replenishment (ASR) system called 'Supply.' Mobil incorporated the software into...

...system will automatically reforecast future replenishment instantly,' says David Gamboa, president and co-founder of **Petrolsoft** . 'There are anomalies that can trip you up if you don't get additional information...

2/K/64 (Item 1 from file: 18)
DIALOG(R)File 18:Gale Group F&S Index(R)
(c) 2004 The Gale Group. All rts. reserv.

04327056 Supplier Number: 65173771
Aspen Technology acquires Petrolsoft .(Aspen Technology, Inc.buys Petrolsoft Corp.)(Brief Article)

National Petroleum News, v92, n9, p10
August, 2000
ISSN: 0149-5267
Language: English Record Type: Citation
Article Type: Brief Article
Document Type: Magazine/Journal; Trade

**Aspen Technology acquires Petrolsoft .(Aspen Technology, Inc.buys
Petrolsoft Corp.)(Brief Article)**

COMPANY NAMES: *Aspen Technology Inc.; PetrolSoft Corp.

2/K/65 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

12691013 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Cambridge, Mass.-Based Software Maker to Buy Maryland Firm
Jerry Ackerman
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (BOSTON GLOBE - MASSACHUSETTS)
September 05, 2000
JOURNAL CODE: KBGL LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 268

(USE FORMAT 7 OR 9 FOR FULLTEXT)

The earlier Aspen purchases were PetrolSoft Inc. of San Diego, which makes inventory-management software for the oil industry, for about...

2/K/66 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

12329329 (USE FORMAT 7 OR 9 FOR FULLTEXT)
**ASPEN TECHNOLOGY: Aspen Technology reports 88 percent rise in fourth
quarter license revenue; Record revenues for quarter and fiscal year
driven by supply chain license revenues that more than doubled**
M2 PRESSWIRE
August 10, 2000
JOURNAL CODE: WMPR LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1312

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... charges.
Results for fiscal 1999 and 2000 have been restated to reflect the acquisition of Petrolsoft Corporation, which was completed during the fourth quarter and treated as a pooling-of-interests...

... to optimise business processes over the Internet, including a significant transaction with Borden Chemicals.

Acquiring Petrolsoft Corporation, the leading provider of supply chain solutions to the downstream petroleum industry. The acquisition...

2/K/67 (Item 3 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

11388963 (USE FORMAT 7 OR 9 FOR FULLTEXT)
: (NewsWeb) Company acquired Petrolsoft Corpn.
EXTEL COMPANY NEWS
June 01, 2000
JOURNAL CODE: FEXT LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 47

(USE FORMAT 7 OR 9 FOR FULLTEXT)

.. :.(NewsWeb) Company acquired Petrolsoft Corpn.

Company acquired **Petrolsoft Corpn.**

CONSIDERATION DETAILS: The Company issued about 2.6m of Common stock in the acquisition...

ACTIVITY OF COMPANY BEING ACQUIRED: **Petrolsoft Corpn** is a privately-held supplier of web-enabled supply chain software for the downstream...

2/K/68 (Item 4 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2004 The Dialog Corp. All rts. reserv.

11320543 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Cambridge, Mass.-Based Software Supplier to Buy San Diego-Based Company

Jerry Ackerman

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (BOSTON GLOBE - MASSACHUSETTS)

June 02, 2000

JOURNAL CODE: KBGL LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 348

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... has developed Internet-based software that measures gasoline station sales.

The all-stock acquisition of **Petrolsoft Corp.** was valued at about \$59.6 million, based on Aspen's closing share price...

Aspen said **Petrolsoft** 's software lets oil companies get immediate and accurate data about consumer demand for gasoline, heating oil, and jet fuel, to fine-tune refinery output.

Petrolsoft 's software design may also have applications in chemical, pharmaceutical, pulp and paper, and metals...

... rose \$2.3125 yesterday in Nasdaq trading, closing at \$22.9375, an 11 percent gain.

Petrolsoft was founded in 1989 by three Stanford University undergraduates. The three, David Gamboa, William Miller, and Gordon Hartogensis, all 31, remain **Petrolsoft** 's sole owners, Young said. All will join Aspen, with Gamboa, chief executive, becoming general...

... fiscal year Aspen reported earnings of \$1.8 million on revenues of \$182.5 million.

Petrolsoft had 1999 sales of \$4 million. Earnings were not disclosed. Young said **Petrolsoft** 's 50 employees will remain in San Diego but the unit later may be integrated...

... companies as customers, has adapted much of its software for the Internet, Young said. But **Petrolsoft** 's software will extend this online capability to transmit data about petroleum product sales to...

2/K/69 (Item 5 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

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11311548

PR Newswire California Summary, Thursday, June 1, 2000 up to 10:00 a.m. PT

PR NEWSWIRE

June 01, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1290

...2000 05:58 r f bc-MA-CA-Aspen-Tech-acq (CAMBRIDGE) Aspen Technology Acquires **Petrolsoft** , Leading Supply Chain Provider to the Petroleum Industry LATH019 06/01/2000 06:00 r...

2/K/70 (Item 6 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

10034465

PR Newswire California Summary, Monday, March 13, 2000 up to 10:00 a.m. PT
PR NEWSWIRE
March 13, 2000
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1298

... Announces New Version of InDesign LAM046 03/13/2000 08:03 r f
bc-CA- **Petrolsoft** -gas (SAN DIEGO) **Petrolsoft** Announces Digital
Marketspace - FuelTrader.com to Sell Gasoline Via the Internet SFM009
03/13/2000...

2/K/71 (Item 7 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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10027035

**(BW) Petrolsoft Announces Digital Marketspace - FuelTrader.com to Sell
Gasoline Via the Internet**
BUSINESS WIRE
March 13, 2000
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 942

**(BW) Petrolsoft Announces Digital Marketspace - FuelTrader.com to Sell
Gasoline Via the Internet**

... direct" gasoline; B2B component allows oil companies to realize
efficiencies in the petroleum supply chain **Petrolsoft** Corp., the world's
leading provider of unified supply chain management (SCM) systems for the
...

... business (B2B) and business-to-consumer (B2C) online buying, selling,
and trading of petroleum products. **Petrolsoft** is partnering with Digital
Island, the leading global e-business delivery network, to provide the
FuelTrader website. **Petrolsoft** is currently in discussions with their
existing clients to determine how each can best participate in
FuelTrader.com. With its industry specific focus and experience,
Petrolsoft Corp.'s FuelTrader.com web site will be the most comprehensive
digital marketspace for petroleum...

... the natural evolution of advanced petroleum supply chain management,"
said Mark Christenson, vice president of **petrolsoft .com**, **Petrolsoft** 's
Internet solutions division. "Since 1989 **Petrolsoft** solutions have been
the foundation of the largest, mission-critical supply chains in the
petroleum...

... isolated supply chains into efficient, productive and profitable
Web-based, digital marketspaces." FuelTrader.com enables **Petrolsoft**
clients to provide seamless supply chain interaction to end-users in
retail, wholesale, manufacturing, production...

... other industry portals is the integration of state-of-the-art front-end
capabilities with **Petrolsoft** 's industry-leading unified supply chain
solutions to create a fully integrated, Web-based digital...

... proven back-end supply chain management capabilities are what make this
venture so exciting," remarked **Petrolsoft** Chief Executive Officer David
Gamboa. "Many e-businesses have created incredible online storefronts
without considering...

... the scenes" back-end fulfillment process that really makes it work.
Together FuelTrader.com and **Petrolsoft** 's Supply suite are defining the
petroleum product digital marketspace of the future." Factory Direct...

... chain." All transactions conducted in the front-end FuelTrader marketplace will be seamlessly integrated into Petrolsoft's back-end supply chain management (SCM) solution. "The integration with the back-end SCM...

... that ambiguity and allows petroleum companies to trade more effectively based on real costs." About Petrolsoft Corporation Headquartered in San Diego, Petrolsoft Corp. is the leading provider of Web-based, supply chain management systems for the downstream petroleum industry. Founded in 1989 at Stanford University, Petrolsoft focuses on the supply and distribution of bulk refined fuel products including motor gasoline, distillates, kerosene, and jet fuel to both retail and wholesale markets. Organizations that have benefited from Petrolsoft's solutions include integrated oil companies, petroleum product refiners, petroleum product marketers, and petroleum product...

... Ultramar Diamond Shamrock, Repsol YPF S.A., Royal Vopak N.V. For more information on Petrolsoft and its technology, please call Christopher Sandoval at 858/792-3320 or visit us at www.petrolsoft.com. CONTACT: Petrolsoft Corp. Christopher Sandoval; 858/792-3320 08:03 EST MARCH 13, 2000

2/K/72 (Item 8 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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10014435 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Petrolsoft contracted by Tosco to facilitate transition of ExxonMobil's east coast marketing assets
CHEMICAL BUSINESS NEWSBASE (PRESS RELEASE)
March 10, 2000
JOURNAL CODE: FPRR LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 108

(USE FORMAT 7 OR 9 FOR FULLTEXT)
Petrolsoft contracted by Tosco to facilitate transition of ExxonMobil's east coast marketing assets

Petrolsoft Corp was contracted by Tosco Marketing Co to assist in the seamless transfer of Exxon...

... level of service to the operators and customers in the Northeast and Mid-Atlantic regions.

Petrolsoft Corp, USA, Website: <http://www.petrolsoft.com>

2/K/73 (Item 9 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

09924446
PR Newswire California Summary, Monday, March 06, 2000 up to 10:00 a.m. PT
PR NEWswire
March 06, 2000
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1330

... JOSE) InnoMedia Announces InfoTalk V LAM024 03/06/2000 08:06 r f
bc-CA- Petrolsoft -Tosco (SAN DIEGO) Petrolsoft Contracted by Tosco to Facilitate Transition of ExxonMobil's East Coast Marketing Assets SFM001A 03...

2/K/74 (Item 10 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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08091645 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Corporate Profile for Petrolsoft Corp., dated November 5, 1999
BUSINESS WIRE

November 05, 1999

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 428

(USE FORMAT 7 OR 9 FOR FULLTEXT)

Corporate Profile for Petrolsoft Corp., dated November 5, 1999

Company Name: **Petrolsoft Corp.**

Address: 12780 High Bluff Drive, Suite No. 270
San Diego, CA 92130

Main Telephone
Number: 858/792-3320

Internet Home Page Address

(URL) www.petrolsoft.com

Chief Executive
Officer: David Gamboa

Chief Financial
Officer: William Miller

Investor Relations
Contact: Frank...

...Public Relations

Contact: Christopher Sandoval
Business number: 858/792-3341
Industry: Software; Petroleum

Company description: **Petrolsoft Corp.** is the world's leading provider of integrated supply chain management (SCM) systems for the downstream petroleum industry. Founded in 1989 at Stanford University, **Petrolsoft** focuses on the retail and wholesale supply and distribution of bulk refined fuel products including motor gasoline, distillates, kerosene and jet fuel. Organizations that have benefited from **Petrolsoft**'s solutions include integrated oil companies, petroleum product refiners, petroleum product marketers, and petroleum product...

... Sunoco), Sunoco Inc. (Canada), Tosco Marketing Company (Circle K, 76 Products), and YPF SA (Argentina).

Petrolsoft's "Supply," the industry's only unified 3-tier solution for supply chain planning and...

... the realization of the greatest monetary return from every unit of delivered product. Through "Supply," **Petrolsoft**'s clients have been able to lower operational overhead, reduce excess inventory levels and working ...

... demand, increase utilization of transport assets, lower outsource freight expenditures, and ultimately, increase profitability.

CONTACT: **Petrolsoft Corp.**
06:04 EST NOVEMBER 5, 1999
...

2/K/75 (Item 11 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

06073065

OIL & GAS: Regional office opens

TECHNICAL REVIEW MIDDLE EAST

May 15, 1999

JOURNAL CODE: FTRM LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 98

PetrolSoft , a US provider of integrated supply chain management

...systems for the retail petroleum industry opened...

2/K/76 (Item 12 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

05437982 (USE FORMAT 7 OR 9 FOR FULLTEXT)
(BW-RECAP-02)
BUSINESS WIRE
May 24, 1999
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1197

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... Into the Cloud' with the Leading Managed IP Service Delivery
Platform (BW1181 09:04)
(CA- PETROLSOFT) SAN DIEGO--New Multilingual Capabilities in
Petrolsoft 's Supply-Chain Management Software Facilitate Unified Global
Solution (BW1179 09:04)
(CA-MATTSON-TECHNOLOGY...

2/K/77 (Item 13 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

04484281 (USE FORMAT 7 OR 9 FOR FULLTEXT)
PR Newswire Southwest Summary, Monday, March 1, to 12:00 EDT
PR NEWSWIRE
March 01, 1999
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 865

...III Rollout With New Models LAM005 03/01/1999 08:04 r f bc-CA-
Petrolsoft -Exxon (SAN DIEGO) **Petrolsoft** Selected by Exxon USA to Manage
Petroleum Supply DAM014 03/01/1999 08:30 r...

2/K/78 (Item 14 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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04484188
PR Newswire California Summary, Monday, March 1 up to 10 a.m. PT
PR NEWSWIRE
March 01, 1999
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1303

... Strengthens Real-Time Embedded Solutions LAM005 03/01/1999 08:04 r
f bc-CA- **Petrolsoft** -Exxon (SAN DIEGO) **Petrolsoft** Selected by Exxon USA
to Manage Petroleum Supply Chain LAM030 03/01/1999 08:04...

2/K/79 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

11042789 SUPPLIER NUMBER: 54647726 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Doing Business.
Logistics Management Distribution Report, 38, 5, 28
May 31, 1999
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 314 LINE COUNT: 00030

... is the first of its kind in the railroad industry.
* Exxon Co. USA has selected **Petrolsoft** Corp. to manage its

domestic supply of retail motor fuel. **Petrolsoft** 's supply chain management solution, Supply, will automate Exxon's ordering and delivery system, resulting...

...COMPANY NAMES: **Petrolsoft Corp**

2/K/80 (Item 2 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

10754545 SUPPLIER NUMBER: 53590701 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Petrolsoft .(management firm's contract with Tosco Corp.) (Brief Article)
Offshore, 58, 12, 116(1)
Dec, 1998
DOCUMENT TYPE: Brief Article ISSN: 0030-0608 LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 25 LINE COUNT: 00005

Petrolsoft .(management firm's contract with Tosco Corp.) (Brief Article)

TEXT:

Petrolsoft (San Diego, California), has been selected to

COMPANY NAMES: **Petrolsoft Corp...**

2/K/81 (Item 1 from file: 635)

DIALOG(R)File 635:Business Dateline(R)
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2100862 59497076
ASPEN TECHNOLOGIES MAKES THIRD ACQUISITION THIS YEAR BUYS MARYLAND'S ICARUS FOR \$24.5M
Ackerman, Jerry
Boston Globe pD.10
Sep 5, 2000
WORD COUNT: 269
DATELINE: Cambridge Massachusetts

TEXT:

The earlier Aspen purchases were **PetrolSoft Inc.** of San Diego, which makes inventory-management software for the oil industry, for about...

2/K/82 (Item 2 from file: 635)

DIALOG(R)File 635:Business Dateline(R)
(c) 2004 ProQuest Info&Learning. All rts. reserv.

2073982 54605730
ASPEN TO BUY CALIFORNIA SOFTWARE FIRM ALL-STOCK DEAL WILL TAKE ADVANTAGE OF PETROLSOFT 'S NET-BASED FUEL SALES PRODUCT
Ackerman, Jerry
Boston Globe pD.9
Jun 2, 2000
WORD COUNT: 348
DATELINE: Cambridge Massachusetts

ASPEN TO BUY CALIFORNIA SOFTWARE FIRM ALL-STOCK DEAL WILL TAKE ADVANTAGE OF PETROLSOFT 'S NET-BASED FUEL SALES PRODUCT

TEXT:

...has developed Internet-based software that measures gasoline station sales.

The all-stock acquisition of **Petrolsoft Corp.** was valued at about \$59.6 million, based on Aspen's closing share price...

Aspen said **Petrolsoft** 's software lets oil companies get immediate and accurate data about consumer demand for gasoline, heating oil, and jet fuel, to fine-tune refinery output.

Petrolsoft 's software design may also have applications in chemical, pharmaceutical, pulp and paper, and metals...

...rose \$2.3125 yesterday in Nasdaq trading, closing at \$22.9375, an 11 percent gain.

Petrolsoft was founded in 1989 by three Stanford University undergraduates. The three, David Gamboa, William Miller, and Gordon Hartogensis, all 31, remain **Petrolsoft** 's sole owners, Young said. All will join Aspen, with Gamboa, chief executive, becoming general...

...fiscal year Aspen reported earnings of \$1.8 million on revenues of \$182.5 million.

Petrolsoft had 1999 sales of \$4 million. Earnings were not disclosed. Young said **Petrolsoft** 's 50 employees will remain in San Diego but the unit later may be integrated...

...companies as customers, has adapted much of its software for the Internet, Young said. But **Petrolsoft** 's software will extend this online capability to transmit data about petroleum product sales to...

...COMPANY NAMES: **Petrolsoft** Corp
?

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- ☐ SKEWED/SLANTED IMAGES
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